

APPLICATION FORM

Section I: Company Information

1. Business Name:

Form: _____ Type: _____ Place of formation [State/Province] _____
 Year of Formation/Incorporation: _____ Country _____
 Name of the Chief Executive Officer: _____ Company website: _____

2. Contact Information:

Name of Primary Contact: _____ Telephone No./Fax No.: _____
 Street Address: _____ City: _____ E-mail Address: _____
 Postal Code: _____ Country: _____ State/Province: _____

Note: For additional branch contacts, please attach an annexure to this form:

3. Please provide a brief description of your Company's products/Services:

(Please include what is unique about your products, services, areas of expertise, awards etc.)

4. Nature of Business (check all that apply):

- Value added Reseller Hardware Vendor Systems/network integrator Consulting firm
 Professional Services Training Centre Independent software vendor Others

5. Please Indicate your Company's Gross revenue for the past 12 months (in Us \$): \$

6. Please Indicate the revenue Mix (totaling 100%) of your business

- % Hardware Sales % Software Product Sales % Consulting % Technical
 % Systems/Network Integration % Training % Custom Development % Support

7. Human Resource Information:

No. of full time employees: _____

Sales/Marketing personnel: _____ Technical consultants: _____ Trainers: _____

Functional Consultants: _____ Technical support: _____

8. Please specify the skill sets available:

Networking/Operating System:

- DOS Windows NT Windows 2000 Novell Netware UNIX/Linux
 Others

Databases:

- Microsoft SQL Oracle Sybase IBM DB/2 Progress

Technologies:

- Microsoft Java/J2EE Mainframe Others

Section II: Market Information

9. Customers and Competitors

Major Customers:

Major Competitors:

10. Please List the number of customers under each customer profile:

- Small (1-99 employees) Medium (100-999employees) Large (1000+employees)

11. Please specify your partners (check all that apply):

- Microsoft SAP Computer Associates IBM Novell
 Oracle/Ramco Systems Sun Microsystems Sybase Cognos
 Hyperion SAS Others

12. Please Specify the industry vertical (s) in which your company operates:

- Manufacturing Retail & Distribution Service Industry Banking & Financial Institutions
 Projects Government Others

13. Please Indicate 5 major geographical areas your company covers:

14. Please Indicate promotional activities commonly used by your company. (Check all that apply)

- Checkboxes for Seminar, Direct mailers/Newsletters, Telemarketing, Product Demos/Presentations, Trade Publications, Tradeshow, TV or Radio, Webinars, Email/Fax Broadcasts, Internet(Pages/banners), User group meetings, Others

Section III: Partnership Information:

15. Are you an existing partner of 1KEY?

- Checkboxes for Yes, No, and text: If Yes, please indicate the number of years of partnership.

16. Please indicate the 1 Key program which your company would like to participate.

- Checkboxes for Reseller Partner, Consulting, OEM

17. How many full time sales resources does your company intends to dedicate for 1 Key?

18. Please Indicate the training method (s) used by your company (check all that apply):

- Checkboxes for On Site, Classroom, Web-Based, Others

Information provided above is correct as per our Books and records:

DECLARED & PARTNERSHIP SOLICITED BY:

ACCEPTED& AGREED:

Name of the Partner Company:

Name of the Principal Company:

MAIA Intelligence Pvt. Ltd.

By:

By:

Title:

Title

Sign:

Sign:

Date:

Date:

In the event of your partnership acceptance by Maia Intelligence ,The agreement will be sent to you in duplicate for signing up. Please fill the application form and send it to the following address within 14 days.

MAIA Intelligence Pvt. Ltd. 319, Sector I, 3rd Floor, Building No. 2, Millennium Business Park, Mahape, New Mumbai - 400 701.

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Cell: +91 - 99204 23535
Email: partners@maia-intelligence.com
Website: www.maia-intelligence.com